#### Brand Building: How Do Your Members Represent Your Org?

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#### WHO LIVES, WHO DIES, WHO TELLS YOUR STORY;



#### Get to know me









#### Why are members important?

- Pay dues
- Attend programs
- Increase numbers
- Are potential e-board members
- They add into and tell your org's story
- Future alumni donors







### What are some words that come to mind when you think about your members?





### What do you want your members to gain from your club/org?



### Legacy

#### •Something that happened in the past or that comes from someone in the past



## What is your org/club known for? What do you want it to be known for?





#### What is the legacy you want your club/org to have? How do you want your members to represent your org/club?



#### **FINAL THOUGHTS?**



# History has its eyes on you

